

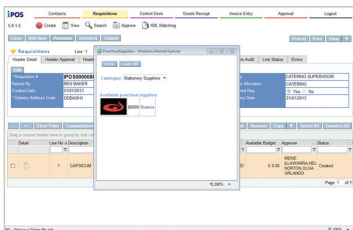


iPOS *Punch Out*

Online supplier catalogues

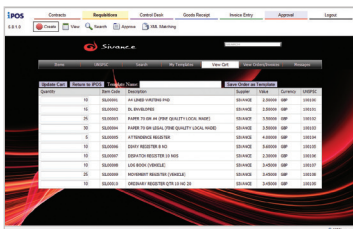
“First time match” is one of the most critical KPIs in a procure-to-pay cycle. This is the percentage of invoices that pass straight through the system without manual intervention or delay. A high first time match indicates that the purchasing policies and procedures are effective and being applied. This delivers higher throughput, lower costs per invoice and a higher number of invoices paid on time.

Even with an e-Procurement solution like iPOS from SunSystems, matching and reconciling supplier invoices against your POs continues to be a somewhat manual step. A lot of time and effort can be involved in properly managing the supplier catalogues within iPOS. Failing to keep these up to date can introduce pricing and other errors in the PO which cause exceptions.



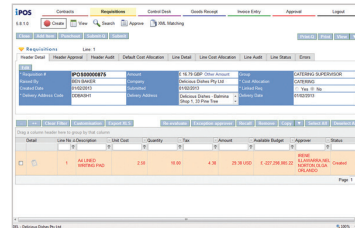
Select Punchout supplier within iPOS

Without true end-to-end electronic integration between the buyer and the seller it is virtually impossible to achieve and maintain a high rating “first match” KPI.



Fill shopping basket in supplier online store

Progressive suppliers allow online access to their in-house order catalogues. Typically this facility is offered by suppliers with high volume, low value goods catalogues such as office



Drag the shopping basket back into iPOS for approvals, etc.

supplies, food and beverages, machine parts and the like. Punch out is the ability for a requestor in iPOS to dynamically connect to a supplier catalogue and fill their shopping trolley within that supplier’s website. The checkout process then transfers the items seamlessly back into iPOS for budget checking and approval.

For some suppliers, Punch Out can extend to both the placement of electronic POs from iPOS and the receipt of corresponding electronic invoices. This transaction exchange methodology is what drives order-to-invoice first time matching to the highest levels.

Benefits

Costs

No need to manage the supplier’s catalogue within iPOS. Some suppliers offer discounts for end-to-end electronic trading.

Compliance

The latest price, product ID, special order details, etc are used on the PO. Contract benefits offered by preferred suppliers are maximised.

People & culture

Buyers have access to all the details of an item. Significantly reduce, if not eliminate, item selection errors.



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